U.S. Army SMDC
Space and Missile Defense Command

Systems Engineering and Technical Assistance Contracts (SETACs)

Thoughts of the SMDC PARC

on the

SETAC Recompetition

Thursday, May 4, 2000

HASBAT Monthly Luncheon/Meeting

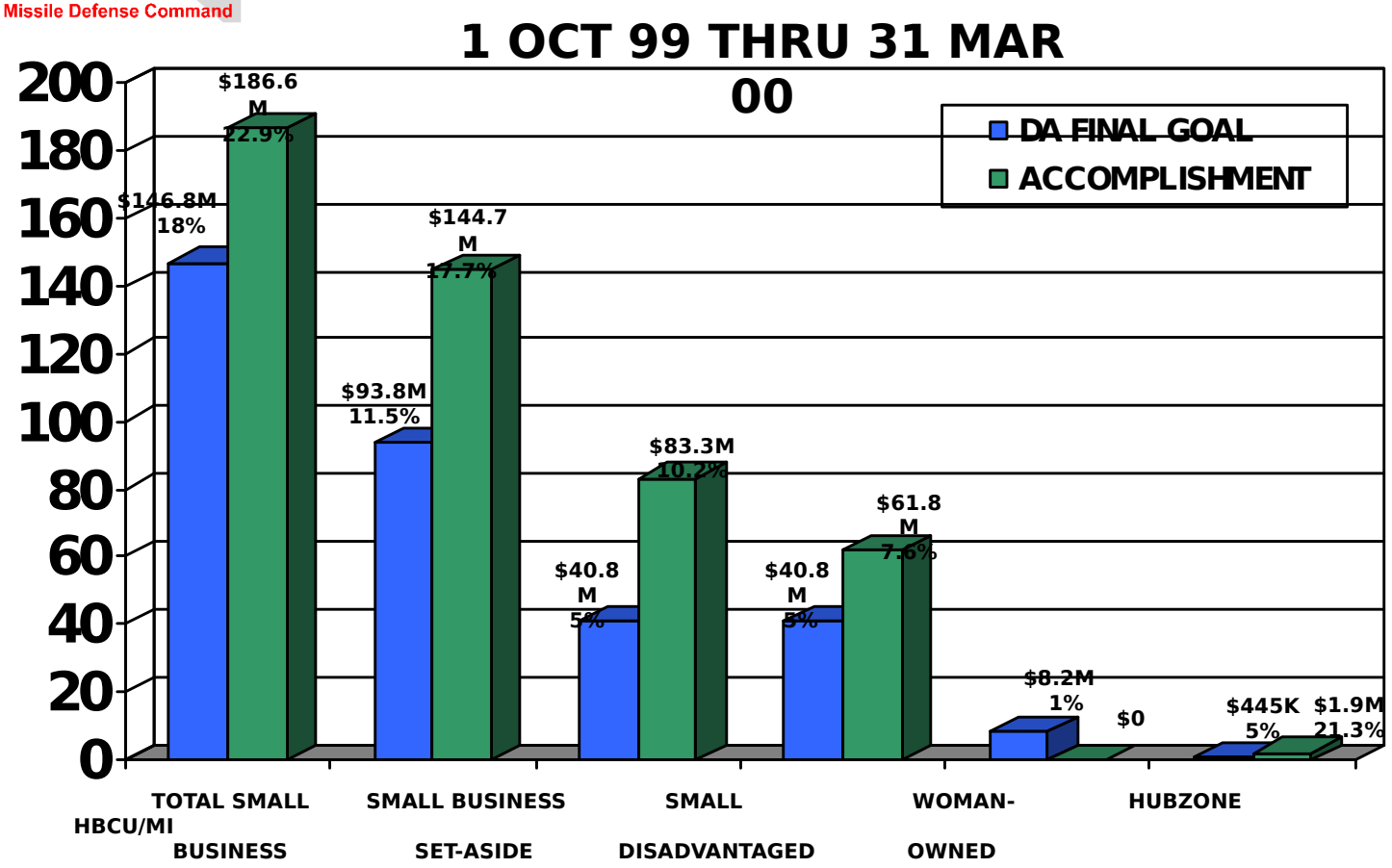
U.S. Army SMDC
Space and Missile Defense Command

Agenda

- Small Business Status on Current SETACs
- Timelines and Acquisition Schedule
- Unchanged from Previous SETAC Acquisition
- Changes from Previous SETAC Acquisition
- Small Business Issues
- SETAC Surveys
- Questions and Answers with Lynne Washburn

U.S. Army SMDC
Space and Missile Defense Command

FY 00 Small Business Goals and Accomplishments (U)



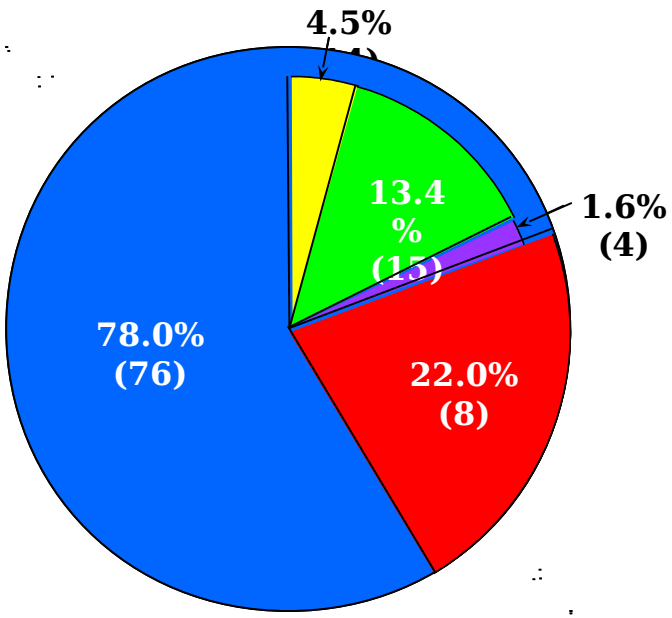
TOTAL EST. U.S. DOLLARS - $815.3M

TOTAL EST. UNIV. DOLLARS - $8.9M

U.S. Army SMDC
Space and Missile Defense Command

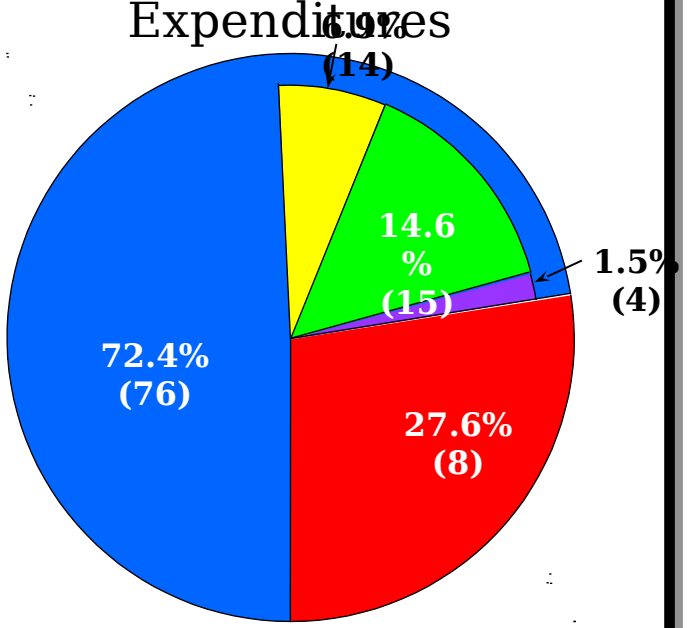
MEVATEC's Status - Inception Through 31 March 2000

SETAC Subcontract Awards



TOTAL $ 61,895,827

SETAC Subcontract Expenditures



TOTAL $ 34,668,925

- Small Business (76)
- Woman-Owned Small Business (14)
- Small Disadvantaged Business (15)
- Hubzone (4)
- Large Business (8)

(#) Represents number of subcontractors in gr

U.S. Army SMDC
Space and Missile Defense Command

Status of All SETACs - Inception Through 31 March 2000

Breakout of the Total *Subcontracted* Dollars:

Small Business	54%
Small Disadvantaged Business	14%
Woman Owned/Small Business	9%
HubZone	2%
Large Business	21%

Total SETAC Subcontracted Dollars: $160M

U.S. Army SMDC
Space and Missile Defense Command

Acquisition Timelines/Schedule

- **Summer 00** Meetings with Various Industry Representatives (Segregated by Company Size)
- **Fall 00** General Industry Brief (Pre-DRFP)
- **April 01** DRFP Issued
- **Jun/Jul 01** Pre-solicitation Industry Briefing
- **Aug 01** RFP Released

U.S. Army SMDC
Space and Missile Defense Command

Acquisition Timelines/Schedule Continued

- **Aug/Sep 01 OCI and Past Performance Data Due**
- **Sep/Oct 01 Proposals Due**
- **Dec 01 Contracts Awarded**
- **By Apr 02 Award T/Os and Transition Contractors, as necessary**
- **24 Apr 02 Performance Begins**

U.S. Army SMDC
Space and Missile Defense Command

Unchanged From Previous SETAC Acquisition

- Multiple Awards (at least one SB award)
- Performance-Based Scope of Work Supported by User Mission and Function Statements
- Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts
- Both Formal and Informal Competitive Task Order awards
- Fixed-Price Labor Categories
- Umbrella OCI Clause for primes with “technology area” flowdown to subcontractors
- Same SIC Code: 8731
- Participation of Primes in the DA Mentor-Protégé Program
- New ID/IQ Multiple Award Rules - will continue to be compliant as we are under the current

U.S. Army SMDC
Space and Missile Defense Command

Changes From Previous SETAC Acquisition

- Price Competition VS. Cost Competition
- Simplified Past Performance Requirement for Proposal
- Specified OCI determination format/process
- Fewer Formally-Competed Task Order Requirements Following Contract Award
- Government will utilize past performance under current SETACs for informally-competed task orders
- Tie Breaker (such as JWOD subcontractors utilized) in the event that two proposals receive equal evaluation scores

Changes From Previous SETAC Acquisition Which Are

U.S. Army SMDC
Space and Missile Defense Command

- Both On-Site and Off-Site Rates
- Additional fixed-price labor categories
- Credit Card Payments VS. DFAS payments
- Pre-Solicitation On-line Acquisition Library
- Oral Presentation of Proposal Delivered on CD VS. “Live”
- Longer term contract with pre-established price re-determination factors (such as Award Term Contracting)
- Incentives to Primes to Utilize SB/SDB/WO/8(a)/Hubzone Subcontractors
- Evaluation Factors/Subfactors which reflect latest philosophy (pass-though caps, subcontracting incentives, effectiveness of contractor management systems, and innovation initiatives)

U.S. Army SMDC
Space and Missile Defense Command

Small Business Concerns

- Set-asides for Small Business and/or 8(a) Teams - all options are being considered
- Bundling - we have looked at the issues and do not believe that we have a problem
- No Government restriction on number and/or type of teaming arrangements
- Past Performance for Joint Ventures
  - Technical rating based on members' individual rating
  - Management rating given a neutral

U.S. Army SMDC
Space and Missile Defense Command

SETAC Survey and Survey Results

- **Provided to HASBAT membership and all current SETAC primes/subs**
- **Comments/recommendations will be on a non-attribution basis**
- **Utilized to assist Government in upcoming acquisition decisions**
- **Significant issues brought out in the completed surveys will be addressed in upcoming meetings with industry**
- **Similar one will be distributed to the SMDC/PEO-AMD user activities/technical personnel**

WE WELCOME AND NEED YOUR INPUT!!!!!

U.S. Army SMDC
Space and Missile Defense Command

Summary

- SMDC is pursuing ways to support the local small business community while still ensuring the best value acquisition for the Systems Engineering and Technical Assistance Contracts (SETACs)

- Questions and Answers